MINUTES AT THE REGULAR MEETING OF THE COLUMBUS AIRPORT COMMISSION HELD AT THE COLUMBUS AIRPORT MONDAY, SEPTEMBER 30, 2019 AT 9:30 AM

The following Commission members were present for the entire meeting.

NAME

EXPIRES

Mr. Carl Rhodes, Jr., Chairman	December 31, 2019
Ms. Tana McHale, Vice Chairwoman	December 31, 2021
Mr. Thomas G. O. Forsberg, Treasurer	December 31, 2020

The following Commission members were absent:

Mr. Donald D. Cook, Secretary Mr. James Barker December 31, 2022 December 31, 2023

Staff members present:

Amber Clark, C.M., Airport Director W. Donald Morgan, Jr., Legal Counsel Ben Kiger, Restaurant Manager Roy Hightower, Director of Finance Garry Parker, Maintenance Supervisor Sonya Overton, Marketing Manager Michele Renfroe, Flightways Columbus Manager

Others present:

Monica Stone, Human Resources Manager, Brian Thompson, Pete Novak, RS&H; Phil Cannon, WK Dickson; Hugh Weaver, Pond; Charles Adeogun, Michael Banker International; Jacob Redwine, Holt Consulting Company; Perry Thomason, Debbie Morris, Jeff Hunt, A. J. Jain

BUSINESS OF THE MEETING

Mr. Carl Rhodes expressed his appreciation to all in attendance and welcomed them to the September 30, 2019 Commission Meeting, prior to calling the meeting to order.

Motion by Ms. Tana McHale to approve the minutes for the September 30, 2019 Columbus Airport Meeting; seconded by Mr. Thomas Forsberg and unanimously approved by the Commission. Ayes: 3 / No: 0

CONSIDER APPROVAL OF THE ASSIGNMENT OF THE TSYS LEASE

Mr. Don Morgan stated he thinks everybody is aware TSYS (Total System Services, Inc.) has been sold to Global Payments, the old corporation of TSYS, Inc. is being merged into Global Payments, all the assets of TSYS, Inc. is being spun out to a limited liability company which Global Payments is the sole member. What has been asked is that the Commission approve an assignment of the TSYS, Inc. portion of the lease of the hangar they currently occupy to the new entity that will own all the TSYS, Inc. assets. This is a document that Mr. Don Reddick from TSYS and I have put together. The assignment requires a prior written consent of the Commission.

Motion by Mr. Forsberg to approve the assignment of the TSYS lease; seconded by Ms. McHale and unanimously approved by the Commission. Ayes: 3 / No: 0

Mr. Forsberg asked Mr. Morgan if the new name on this will be Total Systems, LLC?

Mr. Morgan said yes, there are some services that are LLC, which is a single member LLC, the member is Global Payments.

CONSIDER APPROVAL OF THE COMMUNITY SERVICE POLICY

Mr. Garry Parker stated the Columbus Airport Commission has partnered with the Georgia Department of Corrections and the Community Services Division for the past four years. The Columbus Airport is provided with laborers that are serving court-ordered community service to fulfil terms of probation in the state of Georgia.

Although this program has been in place for several years, there has been no previous policy in place. To fill the void, I created a policy with the input of our Georgia Department of Corrections Probation Officer liaison. The purpose of this policy is to define and detail the reporting procedures, the roles of both Airport personnel and probationers, and the regulations that must be followed by the probationers that are assigned to our Airport by their Probation Officer.

Mr. Parker recommended approval of this Airport Policy for Court-Ordered Community Service.

Ms. McHale stated to Mr. Parker so obviously you have been doing some reporting already, this is just documented how to do that?

Mr. Parker said correct.

Ms. McHale asked for confirmation that the reporting was done correctly?

Ms. Clark stated that is correct, we have had some new employees come in, custodial and we have had some employees walk around with them, but there has not be a defined policy of what is the employee's responsibility, do they have authority over the probationers, if they have an issue where do they go? All the details that employees would like to know when they are dealing with Community Service probationers is in this policy.

Mr. Rhodes asked how many people do we have to work at a time.

Mr. Parker stated an average of six to eight a week. We use them primarily for landscaping and housekeeping around the airport.

Mr. Rhodes with the community service here, it helps them to be in good standing with what they have going on and it is also useful.

Ms. Clark, stated we wanted some uniformity. So, we created a shirt that looks professional, so when they come in, we can easily identify the Community Service probationers and they look professional while working with our staff.

Mr. Rhodes said this guideline will be shared with the probationers so they will know what is expected with them?

Mr. Parker they are briefed, by a liaison who is assigned by the court, our airport coordinates with the agency as far as this policy. They have a copy of our tentative policy that lays out the rules, regulations, and guidelines for the procedures. The probationers are each given the policy on the first day they begin their community service.

Motion by Mr. Thomas Forsberg to approve the Community Service Policy; seconded by Ms. McHale and unanimously approved by the Commission. Ayes: 3 / No: 0

CONSIDER TO AMEND AND THE APPROVAL OF THE STORAGE AND OFFICE PRICING

Ms. Michele Renfroe stated below are the rental rates being proposed to the GA Committee on September 19, 2019. The rates we are proposing were found using the CoStar report and Metro Trend report for the Columbus Area. We came up with the rate for T-Hangar storages and office as well as Corporate storages and offices.

2019 Rental Rates for Office/Storage:

The T-Hangar rate structure for storages is listed below:

.34 per square foot

(example- 175 square foot x .34 = \$59.50) - The current rate for this size storage is \$58.00.

.34 per square foot

(example- 374 square foot x .34 = 127.16) – The current rate for this size storage is \$86.00

If you have a T-Hangar storage/office with an air conditioner there will be a \$20.00 upcharge.

In the future we are looking at having an electrical device/meter attached to the air conditioners so we can track the usage amount that the tenant will be responsible for paying at that time.

We have spoken to the GA Committee about this, they have not been able to get it installed yet. Ms. Renfroe thinks they will speak about it tonight at their monthly meeting.

Mr. Rhodes confirmed there will be a \$20.00 upcharge?

Ms. Renfroe stated yes that is correct.

Corporate Storage and Office rates:

.59 per square foot for storages that are in a climate-controlled environment.

(example- 534 square foot x .59 = \$315.06)- There is not a current rate for this type hangar.

.83 per square foot for offices that are in a climate-controlled environment.

(example- 806 square foot x .83 = \$668.98)- There is not a current rate for this type hangar.

All common areas in the corporate offices are not being charged in this rate.

(example- restrooms, waiting areas, kitchens, hallways and shower rooms)

The CoStar report as well as the Metro Trend reports are attached.

We used the 1-star rating and used the 10x15 rate which is .68 cents per square foot and divided it by 2 to come up with the .34 cents per square foot on the T-hangar storages. This rate was done in mind by what we have been hearing from the GA tenants that our facility is unusual in the rental market.

We used the 2-star rating and used the 10x15 rate which is \$1.17 per square foot and divided it by 2 to come up with the .59 cents per square foot on the corporate storages.

The 2-star rating was also used for the corporate office rate. This came from a summary report of the Columbus market in which the rate was \$1.11 per square foot. This rate was then figured at a 75% rate which in the end was .83 cents per square foot.

Mr. Forsberg asked regardless of the size?

Ms. Renfroe stated correct.

Staff recommended approval.

Motion by Mr. Thomas Forsberg to amend and approve Storage and Office Pricing; seconded by Ms. McHale and unanimously approved by the Commission. Ayes: 3 / No: 0

Mr. Forsberg said he understands that Ms. Renfroe took the market rent and cut it in half?

Ms. Renfroe stated yes.

Mr. Rhodes explain in short form exactly how we will be cutting this amount in half. He wants to make sure everybody understands how the \$1.17 will be cut in half.

Ms. Renfroe said the \$1.17 rate was the corporate office storage. This information was pulled from a comp summary report. Since local airports did not rent storage units similar to our airport's we based our rates on the metro trend, a summary of storage rates around the community. The \$1.17 was climate controlled storage which we divided in half, this is how I came to the \$.59 rate.

Mr. Forsberg so we are discounting it at fifty percent?

Mr. Rhodes thinks this is important point to use this to provide detail and make sure it is all clear with cutting it into half, because everyone cannot be here tonight, to better understand. There are a lot of numbers here. It is not a whole sale issue and it does fall into the condition of the hangars too and be mindful of that too.

Ms. McHale inquired if we have any of these office/storage spaces on the list that Mr. Parker is working on. What is on the burn down list and what issues do we need to address?

Mr. Parker said that includes doors, cracks in the floors, leaks, paneling.

Ms. Renfroe stated yes, that was based on the one-star rating in the T-Hangars.

Mr. Rhodes if someone is using the space for an office, how are we prioritizing space where someone is working? How do people know how the spaces are prioritized?

Ms. Renfroe most of the offices, they been enclosed, have sheetrock, lights, air conditioners, have been already fixed up, they are pretty much completed, they are not in a raw hangar with metal sides.

Ms. Clark asked if we have any offices that are leaking right now or is it just storage spaces?

Ms. Renfroe stated not that she is aware of, most of what she is hearing needing repairs is for the hangars.

Mr. Rhodes asked if there were any more questions concerning this information?

With no response, Mr. Rhodes asked for the quarterly meeting from the GA Committee.

Ms. Clark stated that Mr. Terry Wiggins, Chairman of the GA Committee was not at the meeting today. Mr. Wiggins had emailed Ms. Clark today letting her know he would not be able to attend. She asked the floor if anyone would like to speak on behalf of the GA Committee Meeting would like to speak. With no reply Ms. Clark provided the following brief updated information. On the agenda at their last meeting there were three different things. One to go over the office and storage rent pricing as Ms. Renfroe had discussed. We had a few people to ask questions on their specific storages. They were understanding and accepted their pricing that was presented. They were provided all the information.

Ms. Clark asked Ms. Renfroe to confirm they received the information.

Ms. Renfroe agreed that was correct.

Ms. Clark reported that they had a discussion on minimum standards. We have had some concerns from different tenants in regards to it. We had these discussions/concerns over the years so we decided to have a work session with the GA Committee, to make sure we get all those concerns together, make sure all stake holders here on the airport are together and involved, then build a document at the meeting. That is our plan of action, I am hoping to do that in the next couple weeks.

Ms. Clark stated then they talked about self-serve, the impact that our price reduction has had. We have had some good turnout and we will continue to monitor that, as we discuss in the previous Commission meeting. We have asked the Tenants when they are filling up at self-serve to put their correct tail number in, some have, some tenants have just put in 1234, which is hard for us to track, to know if it is Transit or based, we want to know if we are getting new customers. We have passed this information and asked GA Committee to pass it along also.

Ms. Clark another thing we discussed was security cameras, we are having some things go on, and have had request to look at getting security cameras. We are getting several quotes from various vendors to see how much it would cost to basically put security cameras along each hangar, to catch every angle, seeing who is coming and going, if there are any questions regarding doors being open or any property damage we can pull the footage and look at that. Someone at the GA Committee has also provided her with another vendor. We plan to bring that back, discuss how we want to go about this project, how will this project be funded, and disseminate information regarding the security cameras.

Mr. Rhodes asked if this work session will be in the next couple weeks?

Ms. Clark has asked Mr. Wiggins if he could be at a work session between October 21-26, 2019, to coordinate with the GA Committee and other people, that he needed to be involved with that conversation.

Mr. Forsberg said minimum standards pertains to what, having a hangar, airplane on the field?

Ms. Clark stated the minimum standards more relate to commercial operators on the field. We want to ensure we have a certain level of service that we expect at the airport, that people are able and capable to have the required level of insurance, things of that nature. We want to make sure that we don't have the requirements so limited that we don't promote growth, have available services in all the distinct service areas, like airplane painting, maintenance, aircraft sales, this is the balance we are looking for and making sure we have a set standard.

Mr. Rhodes asked if we know of anyone on the outside right now that wants to be on field that hasn't for some reason.

Ms. Clark stated not that she has heard.

Mr. Rhodes asked if there is a report to adopt but requested this information be put in the minutes as requested.

DIRECTORS REPORT

Ms. Clark called for the Flightways Columbus update from Ms. Renfroe.

FLIGHTWAYS COLUMBUS

Ms. Michele Renfroe provided the following update.

• Volume Report:

We pumped a little over 63,650 gallons of fuel in August. Our total volume increased moderately year over year. We had a 1,200 gals increase in Avgas which can be contributed to more transient sales this year compared to last year. There was a significant increase in our Justice fuel of 14,947 gallons compared to last year's 1,656 gallons and a slight decrease in Retail, Contract and Government Jet fuel. The Airline uplifts had a significant increase as well.

• Revenue & Profit Report:

Our profits for the month were over \$68,000. Compared to last year, our revenue and profit increased significantly as well as our profit margin. We had an increase in sales due to our Justice flights purchasing more fuel, lav's and paying ground handling cost. We also saw an increase in into plane fees with the airlines.

• Hangars:

We have several new tenants on the field in a couple of hangars that recently opened. We still have some available hangars that are open but we are in the process of calling customers that are on the waiting list to let them know we have several open hangars that will fit the aircraft they had listed on the active waiting list.

• Self-Serve:

At the self-serve pump, we are almost 60 days in to the 6-month lower priced fuel comparison to Pine Mountain. We have seen some increased activity over this last month compared to last year at this same time. The fuel gallon increase year over year is 1.36%. It is still early in the tracking process so we will continue to watch and track by tail number to see where the customers are coming from and if they are new to our airport.

• Storage/Office Space:

We met with the GA Committee on September 19th, 2019 and presented the proposed rental rates for the T-hangar storage/offices and the Corporate storage/office spaces. We had Terry

Wiggins President and Chris Bowick Assistant Secretary present for the GA Committee as well as other tenants that were in attendance. The proposal was read, a few questions were asked about specific storage areas, and all questions were answered. The transmittal has been attached and read for approval. Other items on the agenda was installing a camera system around all hangars and minimum standards.

Mr. Rhodes asked how many open hangars are there right now?

Ms. Renfroe said there are currently three single hangars open on the Southwest side, two Twin hangars are open.

Mr. Rhodes inquired how Ms. Renfroe what she is seeing in regards to the self-serve? Has it been successful, and if she is seeing new faces?

Ms. Renfroe stated she is seeing new faces, some are new Tenants, Transits as well, some are new businesses, different avenues, bringing them into the FBO. We are seeing across the board increase, about four-hundred-gallon increase.

Mr. Rhodes stated that is good.

Comparative Airport List:

Ainmont	September 19th 2019							
Airport				100LL	100LL			
ID	Name	FBO	+	FS	SS			
FFC	Atlanta Regional Airport	Falcon Field	\$4.82	\$4.92	-			
VPC	Cartersville Airport	Phoenix Air	\$4.50	\$5.75	-			
DHN	Dothan Regional Airport	Aero-One Aviation	\$5.32	\$5.41	-			
MDQ	Huntsville Executive	Executive Flight Center	\$4.81	\$5.30	-			
HSV	Huntsville International	Signature	\$6.00	\$6.00	-			
GVL	Lee Gilmer Memorial	Lanier/Champion	\$5.13	\$5.85	\$4.99			
CHA	Lovell Field Airport	Wilson Air Center	\$5.99	\$5.95	\$5.01			
MCN	Middle Georgia Regional	Lowe Aviation	\$4.49	\$5.19	\$5.04			
ECP	NW Florida Beaches Intl	Sheltair	\$5.77	\$6.35	-			
CSG	Columbus Airport	Flightways Columbus	\$5.29	\$5.59	\$4.35			
		Average	\$5.20	\$5.64	\$5.01			

PIM	Pine Mountain	3.89	4.5	4.2
EUF	Eufaula	4.3	~	4.98

CSG Hangar Waiting List						
	Upated 09/1	L6/19				
CSG Tenant Prior	ity Move					
Richard Ramey	6/1/2019	Twin	Lance			
Richard Ramey	0/1/2019		Lance			
CSG Tenants Han	igar to Hang	ar Req	uested			
Richard Knapp	10/27/2016	Single	Velocity			
Roland Aut	10/27/2010	Twin	Stearman			
Skip Williams	4/15/2019	Single	182			
-		Twin				
AJ Jain Chris Badcock	5/9/2019		Bonanza Cherokee			
	7/14/2019	Single				
Greg Auten	7/29/2019	Single	Bonanza			
Single Hangar Re	quested					
Steve Culpepper	2/27/2019	Single	Cherokee 180			
Hiram Figueroa-Cruz	5/20/2019	Single	Cherokee 150			
2LT Samuel Evans	8/20/2019	Single	Silvaire 8E			
Frank Arnold	8/29/2019	Single	Airborne Outback			
Nick Meyer	9/16/2019	Single	175A			
Flying Horse/Nelms	9/16/2019	Single	Maule			
Twin Hangar Req	wested					
Twill Hangal Net	uesteu					
Doug Evenson	7/15/2019	Twin	Stinson/Sorrell			
Customers Waiti	ng To Purch	ase Air	craft			
Bill Buck	4/7/2016					
Paul Watson	4/11/2016					
Will Foley	10/10/2017					
Omar McCants	4/30/2018					
Reed Hovie	11/19/2018					
David Lewis	3/25/2019					

Ms. Clark provided the following report for Finance.

FINANCE

- The Airport made a profit of \$363,534.00 with an adjusted net profit (without depreciation, amortization, grant or Passenger Facility Charge revenues) of \$89,138.00 in August.
- Year over year this amounts to an increase of almost 104% in comparison to August of last year in which the adjusted net profit was \$43,721.00 (see Summary of Airport Revenues & Expenses).
- Corporate hangar and other rent revenues increased by almost \$16,000.00.
- Flightways sales and hangar rents increased by about \$20,000.00.
- Propellers sales were down about 2.4% in the month of August.
- Parking lot revenue decreased by 6% this month in comparison to revenue received this month last year.
- Labor expenses were down by 29%.

- Insurance expenses were down by over 11%
- Utilities and other services were up 27% due to increases in electricity costs, duty and fire equipment costs, and a large utility bill due to a water main break caused by on-site contractors.
- Repairs and maintenance expenses were down by 14% in comparison to August of last year.
- Enplanements reflected an increase of 176 and deplanements showed an increase of 185 compared to August of last year. The total enplanements were 4,723 and total deplanements were 4,501 in August 2019.
- See the Tenants Past Due 60 Days or More report with financials. (None.)
- <u>Update on Airport Improvement Project 41</u>: AIP 41—Grant Total: \$1,619,802.00; Runway 6 Safety Area Improvements, 6-24 Construction Mitigation, & Perimeter Security Road Grant Balance: \$225,902.00
- <u>Update on Airport Improvement Project 43</u>: AIP 43—Grant Total: \$1,764,726.00; Columbus GA Mitigate Runway 6/24 Obstructions—Phase 4; Columbus GA Rehabilitate Passenger Terminal (Design & Bid), Columbus GA Perimeter Security Road (Design) Grant Balance: \$224,286.00.
- Cash flow for the operating account was negative for the month due to a transfer into the cash reserves account. (See the Cash Flow Summary for more information.)
- The PFC account had a balance of \$639,671.00 and the cash reserves account had a balance of \$2,192,703.00 at the end of August.

MAINTENANCE

Mr. Garry Parker provided the following update.

- Hangar Refurbishment update: During the month of September, we have inspected 18 hangars for prioritization of repairs. We are on schedule to complete inspections on the remaining hangars by mid-October.
 Preliminary results of this inspection have provided additional and more detailed information on the hangar conditions which allows us to assess and prioritize the repairs. Work orders for hangar doors, seals and leaks have been opened and can be found on the CSG website under the hangars tab.
- Several projects are underway simultaneously to address issues with the hangars that we consider a higher priority than the scheduled refurbishment. Among these are problematic doors, pigeons, and insufficient lighting. We have recently installed a number of bird repellants in several hangars, including spike strips and gel that deter birds from wanting to land and roost. Additionally, we have recently completed an entire lighting upgrade of our first hangar, replacing aging mercury vapor fixtures with High Lumen LED fixtures.
- During the month of September, we have opened 38 work orders and closed 36, for a completion rate of 95%. These work orders have been a combination of hangars, airfield, and facilities repairs.
- Finally, we would like to recognize Ms. Katrina Virgil as the Maintenance Department Employee of the month for September. Katrina was nominated by a passenger who remarked on the cleanliness of the terminal, and the wonderful personality of Ms. Virgil.

Mr. Rhodes expressed his appreciation to Ms. Virgil for her service and great work at the airport. Please extend our thoughts to her.

Mr. Rhodes asked Mr. Parker if there are things that he wanted to get to that he did not get to last month since we are almost to October. What exactly is your plan down the road, as far as refurbishment and making repairs. Is the website updated so folks know where to go online, and click a tab to find out what is going on with their hangar repairs?

Mr. Parker stated Mr. Charlie Sikes had stated last month, that he had to open his hangar door with his truck. He said that is not acceptable, we are taking issues with the highest priority if there are leaks and a plane is getting wet every time it rains, or if pigeons are roosting and nesting in the hangars, with their droppings getting on the planes which can also

cause damage. He has come across a deal on the lights they are using, getting a thirty percent rate decrease on purchasing them this is why the lights were purchased.

Mr. Rhodes thanked Mr. Parker for his down the road plans including the lighting and information provided.

MARKETING

Ms. Sonya Overton provided the following update.

- End of the FY survey collection ended Sunday, September 15, 2019. We are processing the data and plan to have the survey reports ready by the October Commission Meeting.
- We met with Embry Riddle Aeronautical University to discuss a possible joint venture to promote careers in aviation and available degree programs to pilots who don't have degrees and to our community who may have an interest in aviation. More details to come on how we can help create awareness at Flightways and facilitate a connection with AirVentures.
- We have been working on a plan of action for Air Service Development and have put the preliminary details together on how to move forward with gaining air service. Our recommendation will be presented to the board at the next work session meeting.
- The Chamber of Commerce InterCity Leadership Conference was hosted by the Commission on Wednesday, September 25th. The destination was Charleston, South Carolina. As a send off we did a Charleston, South Carolina themed breakfast to include music from the "Charleston" era, breakfast that included shrimp and grits as SC is known for their "Frogtown Stew" which is a shrimp boil and goodies for the Chamber and its members to include the state dessert Coconut cake in which we provided coconut cake pops.
- We will be assisting CCG with their Census 2020 Complete Count Campaign by creating awareness and communicating census messages to our passengers. We will use our digital boards to relay messages from the U.S. 2020 Census prior to and throughout the data collection process.
- In our efforts to promote education in our community, we will be an exhibitor and sponsor at the Let's Grow STEAM (Science, Technology, Engineering, Arts and Math) Youth College and Careers Expo for grades 4-12 on Thursday, October 10th from 8:30a 2:30p at the Trade Center. We will exhibit different Careers in Aviation and highlight EAA 677, Columbus Aero Service, AirVentures and Rivercity Aero Club. We will also do some giveaways and an hourly raffle. Airport Director Amber Clark will also sit on this year's discussion panel with the topic of "Understanding & Overcoming the Challenges of Diversity"
- Mark your calendars for Saturday, October 19th as we will be at Uchee Creek for the Annual Fort Benning Oktoberfest. We will be engaging with over 31,000 people with games and prizes from the Columbus Airport. This event is for the whole family, pet friendly and open to the public! You do not have to acquire a post access pass for this event if you use the Highway 165 entrance to Uchee Creek.

Mr. Rhodes is excited on the Youth Career Expo, thanking Ms. Overton for her report.

PROPELLERS

Mr. Kiger provided the following update.

- Propeller's total sales for the month of August were just under \$7,700, a 2% decrease in sales from August of 2018.
- Our total cost of goods sold was 40%, which is a 2% decrease in costs.
- Compared to August of last year, non-alcoholic beverage sales decreased 14%, alcoholic beverage sales 5%, and vending sales 4%, however, food sales increased 1%.
- Although we had a slight decrease in sales, our numbers improved overall by 8%.
- Propeller's is happy to announce we received a 100 A score on our annual health inspection.

Mr. Rhodes congratulated Mr. Kiger on the 100 A score and thanked him.

PUBLIC SAFETY

Ms. Clark provided the following update on behalf of Chief Parker.

Community Involvement

- Airport staff donated roughly 80lbs of hurricane relief supplies to Convoy of Care for the Bahamas.
- On September 11th I delivered the items to the Georgia State University collection point and spent three hours collecting goods and loading the shipping boxed and truck.
- I am extremely proud of CSG's response.

ARFF Equipment

• The F150's delivery to the dealership is scheduled for the 2nd week of October. The dealer will ship to us shortly after.

Training and Equipment

- We have run two active shooter drills with TSA and conducted two training sessions for the FAA Tower and TACOPS staff. We have been asked to train their Macon staff.
- We will be taking part in use of force training with Columbus State University in October.
- Training will include judgmental shooting focusing on decision making and accuracy.

Mr. Rhodes stated he was proud of all the training that Chief Parker and his Staff are doing, as this is very important, and he hopes we will never have to use it.

Ms. Clark said yes, the Public Safety staff have completed a lot of training.

OTHER MATERS

Dr. A. J. Jain thanked the Commission for having a meeting that is not in the middle of a work week, so those that have a full work can attend. Also, he congratulated the Commission for their increase of hangar rent for \$20,000.00 a month. He does have a question specifically regarding the evaluation and calculation of the rents presented today. First of all was there a certified appraiser involved.

Ms. Clark stated no.

Mr. Forsberg addressed the question even further, they have had conversations with three appraisers, they have all validated the work we did, and stated the study was three times the work that they would have done. We visited more airports than they would have, and those appraisers have done work for us in the past, we have paid that money. We've got a professional staff that knows what they are doing and they have put in more work than an appraiser would have done.

Dr. Jain stated so there was not a certified appraiser?

Ms. Clark said no.

Dr. Jain would like to know if anything was changed or contemplated to be changed based upon the testimony the Commission heard at the last meeting or a possible solution?

Mr. Rhodes stated not to his knowledge, no, asked Ms. Clark if there was anything?

Dr. Jain asked if there were any recommendations by the Pilots?

Mr. Rhodes thinks we voted on items that needed a vote, with decent approval of moving forward, and we were not recommended by the staff or Director to reassess.

Dr. Jain thanked the Commission.

Mr. Rhodes thanked Dr. Jain for being at the meeting.

Ms. Clark introduced two new airport employees, Ms. Monica Stone, Human Resources Director who will begin working tomorrow but, did attend the meeting today and Mr. Roy Hightower, Director of Finance who began working today!

Mr. Rhodes welcomed both Ms. Stone and Mr. Hightower, and looks forward to getting to know them both more, glad to have them on the airport staff.

Mr. Rhodes thanked everyone even though it was an evening meeting, as this was a request by the Tenants, as we want to make this request and be available when we can for these meetings.

Motion to adjourn the meeting by Mr. Forsberg was made: seconded by Ms. McHale and unanimously approved by the Commission. Ayes: 3 / No: 0

There being no further business the meeting was adjourned at 10:14 A.M.

APPROVED:

Mary Scarbrough, Secretary

Mr. Carl Rhodes, Jr., Chairman