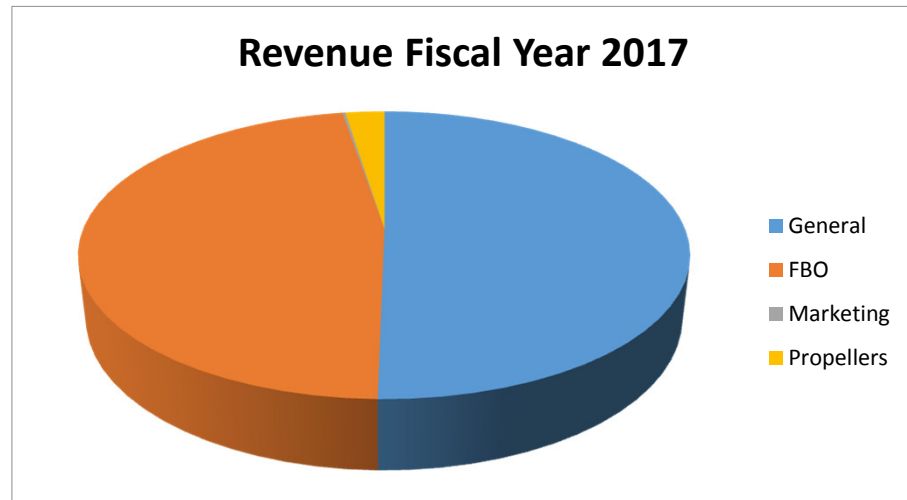




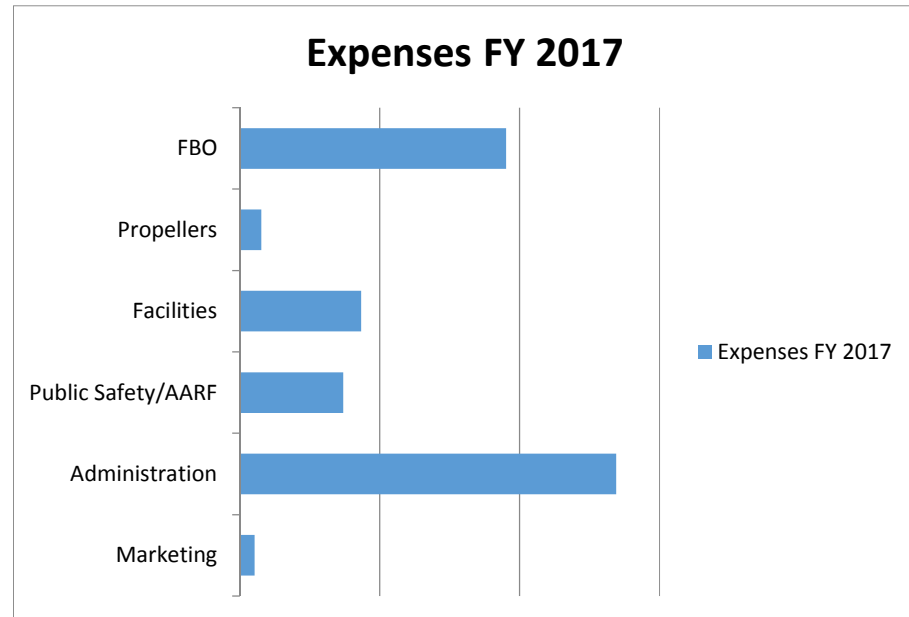
**COLUMBUS AIRPORT**  
**FISCAL YEAR 2017 BUDGET**

Revenue Fiscal Year 2017	
General	2,193,232.34
FBO	2,052,140.00
Marketing	8,000.00
Propellers	107,815.00
<b>Total Revenue</b>	<b>\$ 4,361,187.34</b>



Expenses FY 2017	W/O Depr	
Marketing	106,912.00	106,912.00
Administration	2,689,701.00	618,010.00
Public Safety/AARF	738,657.00	738,657.00
Facilities	867,720.00	867,720.00
Propellers	153,206.00	153,206.00
FBO	1,902,929.00	1,752,929.00
<b>Total Expenses</b>	<b>\$ 6,459,125.00</b>	<b>\$ 4,237,434.00</b>

**Revenue - Expenses \$ (2,097,937.66) \$ 123,753.34**



**Capital Projects FY 2017**

**New Equipment & Other Capital Expenditures FY 2017**

<b>Area/Dept.</b>	<b>Description of Project</b>	<b>Amount Requested</b>
Terminal	Air Curtain	\$ 10,000.00
Flightways	Self Serve Upgrades	\$ 20,000.00
Flightways	Crew Car	\$ 20,000.00
Terminal	Parking Lot Cash Handling Upgrade	\$ 150,000.00
<b>Total Estimated Cost:</b>		<b>\$ 200,000.00</b>

**Reimbursable Items**

**Airport Improvement Project--Terminal Rehabilitation Assessment**

Terminal Rehabilitation Assessment	Estimated Cost	\$ 250,000.00
U.S. Department of Transportation FAA	Federal Grant	\$ 225,000.00
Airport's Local Matching Share	Passenger Facility Charges/5% Reimbursed at a Later Date*	\$ 25,000.00
State DOT Grant	5% of Total Cost	
<b>Total Estimated Project Cost:</b>		<b>\$ 250,000.00</b>

**Airport Improvement Project--Terminal Rehabilitation**

Terminal Rehabilitation	Estimated Cost	\$ 500,000.00
U.S. Department of Transportation FAA	Federal Grant	\$ 450,000.00
Airport's Local Matching Share	Passenger Facility Charges/5% Reimbursed at a Later Date*	\$ 50,000.00
State DOT Grant	5% of Total Cost	
<b>Total Estimated Project Cost:</b>		<b>\$ 500,000.00</b>

**Runway 13/31 Pavement Rehabilitation Project**

Runway 13/31 pavement rehab	Estimated Cost	\$ 2,100,000.00
GADOT	State Grant	\$ 1,575,000.00
Airport's Matching share	Enterprise Fund	\$ 525,000.00
<b>Total Estimated Project Cost:</b>		<b>\$ 2,100,000.00</b>

**Airport Improvement Project--Runway 6 Safety Area Modification**

Runway 6 Safety Area Modification	Estimated cost	\$ 675,000.00
US DOT/FAA	Federal Grant	\$ 607,500.00
GADOT	State Grant	\$ 33,750.00
Airport's Matching Share	Enterprise fund	\$ 33,750.00
<b>Total Estimated Project Cost:</b>		<b>\$ 675,000.00</b>

\* Items approved for collection. Cash flow of collections will dictate reimbursement schedule.

## Assumptions Fiscal Year 2017

- \* Increase in depreciation expense due to the completion of high dollar amount projects.
- \* No cost of living raise for employees.

## Fiscal Year 2016-2017 Goals

### Airport

- Liquidity: Add \$100,000 to liquidity account
- Non-Aeronautical Revenue: Increase \$320,000
- Reduce Cost Per Enplaned Passenger by 5%

### Departmental

#### **Flightways**

1. Establish new brand
2. Increase fuel volume by 3%
3. Increase revenue by 3%
4. Gain three new off-airport repeat business customers

#### **Maintenance**

1. Decrease total electrical costs by 5%
2. Increase completion rate of priority work orders to 90% within 30 days of opening
3. Increase Preventive Measures programs by 25%

#### **Propellers**

1. Health inspection scores average 96 or better
2. Increase profitability 2%.

### **Public Safety**

1. Strengthen leadership structure within the department
2. Strengthen Operations knowledge training.
3. Strengthen FAA/TSA inspections.

### **Administration/Finance**

1. Achieve proficiency in new Sage 100 Purchasing Module
2. Re-examine and improve monthly closing processes